



Mr. Michael Murrell
Managing Director
Australia Risk Applications
Level 5, 9-13 Young Street,
Sydney, NSW, 2000

Chris Jensen
Geodis Wilson Australia Pty Ltd
P.O. Box 480,
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Australia

29 July, 2015

Re: Australian Risk Applications Pty Ltd

To whom it may concern,

Geodis Wilson Australia has been working with Australian Risk Applications since 2007. The reason we selected them at the time was due to their innovative product offering, combined with their undoubted specialist industry knowledge and experience. The decision to do so has been entirely justified ever since.

In our business it is of the utmost importance to have a broker working alongside us, who understands intimately the business we operate, and the risks associated not only with our industry and occupation, but also how this interacts with our customers and their risk profiles. In our opinion there is no one else in the Australian market that does this as well as Australian Risk Applications.

Our ability to get insurance in place quickly and easily, at very reasonable premiums, is now a given. On the rare occasion that a customer has cause to make a claim based on the product provided, they have always reported it being dealt with quickly and professionally. Our own reputation has been enhanced in these instances, given we provided a policy which worked as promised.

We would recommend Australia Risk Applications without hesitation, and would be happy to provide further insight and comment if called on to do so.

Yours Sincerely,
Geodis Wilson Australia Pty Ltd

Chris Jensen
National Freight Forwarding Manager

